Translation

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# Summary of Consolidated Financial Results for the Year Ended March 31, 2021 (Based on Japanese GAAP)

Company name: Br. Holdings Corporation Stock exchange listing: Tokyo Stock code: 1726 URL https://www.brhd.co.jp Representative: President Kimiyasu Fujita Director, General Manager, Administration Takeshi Amatsu TEL 082-261-2860 Inquiries: Division Scheduled date of ordinary general meeting of shareholders: June 18, 2021 Scheduled date to file Securities Report: June 21, 2021 Scheduled date to commence dividend payments: June 21, 2021 Preparation of supplementary material on financial results: No Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(1) Consolidated operating results

Percentages indicate year-on-year changes

May 14, 2021

	Net sales		Operating profit		Ordinary pro	ofit	Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2021	38,797	11.6	3,045	41.1	2,954	40.9	1,948	44.4
Year ended March 31, 2020	34,775	27.2	2,158	55.7	2,097	48.2	1,348	81.9

Note: Comprehensive income

Year ended March 31, 2021: ¥1,970 million [56.8 %] Year ended March 31, 2020: ¥1,257 million [60.2 %]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2021	49.69	49.18	20.7	10.0	7.8
Year ended March 31, 2020	34.45	34.07	20.9	8.5	6.2

Reference: Share of profit (loss) of entities accounted for using equity method Year ended March 31, 2021: ¥– million Year ended March 31, 2020: ¥– million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2021	32,649	12,152	36.9	267.80
As of March 31, 2020	26,398	6,871	25.6	174.86

Reference: Equity

As of March 31, 2021: ¥12,049 million As of March 31, 2020: ¥6,767 million

(3) Consolidated cash flows

	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents
	operating activities	investing activities	financing activities	at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2021	(3,224)	(194)	3,672	2,565
Year ended March 31, 2020	(2,015)	(630)	2,725	2,312

#### 2. Cash dividends

		Annu	al dividends per		Total cash	Dividend payout	Ratio of dividends		
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total	dividends (Total)	ratio (Consolidated)	to net assets (Consolidated)	
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%	
Year ended March 31, 2020	-	4.00	-	5.00	9.00	351	26.1	5.4	
Year ended March 31, 2021	-	5.00	-	6.00	11.00	464	22.1	5.0	
Year ending March 31, 2022 (Forecast)	-	6.00	-	6.00	12.00		31.4		

### 3. Forecast of consolidated financial results for the year ending March 31, 2022 (from April 1, 2021 to March 31, 2022)

 Percentages indicate yea										
	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
Full year	39,000	-	2,350	-	2,300	-	1,500	-	38.26	

As the Company will apply the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29), etc. from the beginning of Note: the fiscal year ending March 31, 2022, the forecast of consolidated financial results above is the amount after the application of the said accounting standard, etc., and the percentage change from the previous fiscal year is not shown.

As Br. Holdings Corporation (the "Company") conducts performance management on an annual basis, a forecast of consolidated financial results for the first six months of the year ending March 31, 2022 is omitted for disclosure purposes. For details, please refer to the section of "1. Overview of operating results and others, (1) Analysis of operating results" on page 2 of the Attached Material.

#### 4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2021	No
(changes in specified subsidiaries resulting in the change in scope of consolidation):	NO
(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period fina	incial statements
Changes in accounting policies due to revisions to accounting standards and other regulations:	No
Changes in accounting policies due to other reasons:	No
Changes in accounting estimates:	No

Changes in accounting estimates:

Restatement of prior period financial statements:

#### (3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2021	1	45,795,000 shares	As of March 31, 2020	1	39,700,000 shares			
Number of treasury shares at the end of the period								
As of March 31, 2021		802,596 shares	As of March 31, 2020		995,796 shares			
Average number of shares during the period								
Year ended March 31, 2021		39,203,387 shares	Year ended March 31, 2020	1	39,152,728 shares			

### (Reference) Overview of non-consolidated financial results

1. Non-consolidated financial results for the year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(1) Non-consolidated operating results

	Net sales         Operating profit		Ordinary pro	ofit	Profit (loss	)		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2021	1,084	16.7	514	34.2	506	28.4	549	30.4
Year ended March 31, 2020	929	37.4	383	195.5	394	229.1	421	—

	Earnings per share	Diluted earnings per share
	Yen	Yen
Year ended March 31, 2021	14.02	13.88
Year ended March 31, 2020	10.76	10.65

Percentages indicate vear-on-vear changes

No

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2021	19,534	8,187	41.4	179.68
As of March 31, 2020	14,616	4,327	28.9	109.14

(Reference) Equity

As of March 31, 2021: ¥8,084 million As of March 31, 2020: ¥4,224 million

<Reasons for year-on-year variance>

Operating profit and income at each level below operating income increased from the previous fiscal year's results due to an increase of  $\pm 155$  million in dividends received from subsidiaries and associates.

\* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

\* Proper use of financial forecasts, and other special matters

(Caution concerning forward-looking statements)

The forward-looking statements, including financial results forecasts, contained in this material are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, actual operating and other results may differ substantially due to various factors.

# **Attached Material**

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### 1. Overview of operating results and others

### (1) Analysis of operating results

### (i) Operating results for the fiscal year ended March 31, 2021

In the fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021) (the "fiscal year under review"), the Japanese economy was in a recovery trend despite the continuation of challenging conditions because of the impact of COVID-19. Furthermore, as overseas economies in general were also recovering, exports and industrial production increased, and corporate performance and business confidence improved.

Regarding the construction industry, the core business of Br. Holdings Corporation (the "Company") and its subsidiaries (collectively "the Group"), a medium- to long-term increase in large repair work for antiquated social infrastructure was expected. However, despite an increase in domestic order amounts from government agencies in the fiscal year under review, domestic private-sector order amounts declined due to the impact of COVID-19, and the challenging situation generally continued as it did in the previous fiscal year.

Regarding the Group, COVID-19 may have an impact on the progress of future construction and total cost of construction, which is a computational element for the percentage-of-completion method, in the construction business, the core business of the Group. However, there is currently no construction where this has materialized. Furthermore, serious impacts have not occurred in other lines of business.

Under these circumstances, sales and profits for the fiscal year under review are the record highs with net sales up 11.6% year on year to \$38,797 million, operating profit up 41.1% year on year to \$3,045 million, ordinary profit up 40.9% year on year to \$2,954 million, and profit attributable to owners of parent up 44.4% year on year to \$1,948 million.

The Group's performance by business segment is as follows. The amounts below include intersegment transactions.

### Construction business

The amount of orders received and the amount of construction contracts both reached record highs with the amount of orders at  $\frac{41,076}{1000}$  million (up 52.8% year on year) due to large orders to replace PC slabs in various areas, such as the Chugoku Expressway, and the amount of construction contracts at  $\frac{451,627}{1000}$  million (up 16.1% year on year) for the fiscal year under review.

Net sales were ¥33,898 million (up 9.5% year on year) as a result of increases due to design changes for long-term large construction projects, and the increase of the progress rate for projects to replace the prestressed concrete (PC) slabs of expressways. Furthermore, segment profit was ¥3,901 million (up 28.5% year on year) as a result of proactively promoting capital investment, such as by further changing plant layouts and newly establishing PC slab manufacturing facilities in advance, in order to increase productivity in preparation for increased orders for projects to replace the PC slabs of expressways.

#### Product sales business

The amount of orders received was ¥4,426 million (down 15.2% year on year) for the fiscal year under review, owing to a lull in the number of orders received for products of replacement of PC slabs.

Furthermore, net sales were  $\pm 5,075$  million (up 40.9% year on year) and segment profit was  $\pm 341$  million (compared with segment profit of  $\pm 122$  million in the previous fiscal year) as shipments of PC slabs and slab blocks were favorable.

### Information systems business

The future outlook for the information systems business remains unclear due to the impact of COVID-19. Although our business partners curbed their orders due to COVID-19, net sales were 449 million (up 17.0% year on year) and segment profit was 426 million (compared with segment profit of 47 million in the previous fiscal year) for the fiscal year under review, mainly due to an increase in sales for group companies.

### Real estate leasing business

The Group leases office spaces and manages rental properties for stores and housing in Kyokuto Building owned by the Company. The Group also leases office spaces to its subsidiaries, which were rented collectively by the Company to use as bases of the subsidiaries. We therefore record stable net sales.

Net sales were \$174 million (down 2.0% year on year) and segment profit was \$117 million (down 3.3% year on year) for the fiscal year under review.

### (ii) Outlook for the fiscal year ending March 31, 2022

Outlook for the Japanese economy remains uncertain as there has been a resurgence of COVID-19 and restrictions have been reapplied to part of economic activities.

In the business environment in which the Group operates, the Expressway Renewal Project being carried out by the three NEXCO expressway companies, which involves a total ¥3 trillion investment in large-scale expressway renewal and large-scale expressway repair, has been continuing for six years since starting in fiscal 2015, and its progress is proceeding smoothly.

Moreover, in railway related projects, the Kyushu Shinkansen's Nishi-Kyushu Shinkansen Route's Takeo-Onsen to Nagasaki segment is scheduled to open in Autumn 2022, the Hokuriku Shinkansen's Kanazawa to Tsuruga segment is scheduled to open in about 2024, the Hokkaido Shinkansen's Shin-Hakodate-Hokuto to Sapporo segment is scheduled to open at the end of fiscal 2030, and the Linear Chuo Shinkansen's Shinagawa to Nagoya segment is scheduled to open in 2027, and then the line will be extended to Osaka. We expect that orders from large projects such as these will increase to a certain degree. In addition to this, the government has announced that in the "five-year acceleration measures for disaster prevention/mitigation and national resilience" with a budget of ¥15 trillion over five years starting in fiscal 2021, sets forth as priority measures, measures to strengthen the functions of the road network, including the elimination of missing links on high-standard highways and the introduction of four lanes, as well as measures to address the aging of road facilities, and the volume of projects are expected to increase.

In this business environment, the Group's performance in fiscal 2020 was significantly higher than plan targets, partly due to a series of completions of large, long-term construction projects, along with increase in the amount of money obtained through design changes and improved productivity and progress in PC slab replacement work.

Looking ahead to the next fiscal year, the Group's balance of construction projects in process as of the beginning of the year was ¥51,627 million, which is the highest on record. While the ratio of long-term large-scale construction projects for expressways, such as PC slab replacement and four-lane construction, is increasing, the number of large-scale construction projects scheduled for completion in fiscal 2021 is small. Although the application of the percentage-of-completion method will ensure a certain level of sales, we expect many projects in which we can expect to win design change requests, mainly in those in the final stage of the construction period, will be postponed to fiscal 2022 or later. As a result, for the next fiscal year, we expect net sales of ¥39,000 million, operating profit of ¥2,350 million, ordinary income of ¥2,300 million, and profit attributable to owners of parent of ¥1,500 million.

The Group will continue to actively participate in large-scale renewal and repair work for expressways and large-scale projects related to railway, including the Hokuriku Shinkansen, and will work to improve productivity and promote work style reforms, aiming to build an organizational structure and ensure our competitiveness in order to capture demand relating to government policy regarding the strengthening of national resilience.

### (2) Analysis of financial positions

(i) Assets, liabilities, and net assets

Total assets at the end of the fiscal year under review increased by  $\frac{1}{2}$ ,251 million year on year to  $\frac{1}{2}$ ,2649 million.

Current assets at the end of the fiscal year under review increased by \$5,884 million year on year to \$26,669 million. This was mainly due to a decrease of \$781 million in costs on construction contracts in progress and \$483 million in merchandise and finished goods, which was more than offset by increases of \$5,869 million in notes receivable, accounts receivable from completed construction contracts and other and \$1,412 million in accounts receivable - other.

Non-current assets at the end of the fiscal year under review increased by \$366 million year on year to \$5,980 million. This was mainly due to an increase of \$243 million in property, plant and equipment and \$69 million in deferred tax assets.

Total liabilities at the end of the fiscal year under review increased by \$969 million year on year to \$20,497 million.

Current liabilities at the end of the fiscal year under review increased by  $\frac{2}{244}$  million year on year to  $\frac{17,597}{100}$  million. This was mainly due to a decrease of  $\frac{184}{184}$  million in notes payable, accounts payable for construction contracts,  $\frac{1495}{495}$  million in electronically recorded obligations - operating and  $\frac{1596}{596}$  million in advances received on construction contracts in progress, which was more than offset by increases of  $\frac{15,500}{100}$  million in short-term borrowings,  $\frac{1300}{400}$  million in current portion of long-term borrowings,  $\frac{1411}{100}$  million in income taxes payable and  $\frac{1783}{100}$  million in deposits received.

Non-current liabilities at the end of the fiscal year under review decreased by \$1,274 million year on year to \$2,899 million mainly due to a decrease in long-term borrowings.

Total net assets at the end of the fiscal year under review increased by \$5,281 million year on year to \$12,152 million mainly due to the recording of \$3,593 million in issuance of new shares and \$1,948 million in profit attributable to owners of parent.

#### (ii) Cash flows

Cash and cash equivalents ("cash") for the fiscal year under review increased by  $\frac{1}{252}$  million year on year to  $\frac{1}{2}$ ,565 million.

#### Cash flows from operating activities

Cash used in operating activities amounted to  $\frac{1}{3},224$  million. This was mainly due to profit before income taxes of  $\frac{1}{2},954$  million, a decrease in costs on construction contracts in progress of  $\frac{1}{781}$  million and an increase in other liabilities of  $\frac{1}{888}$  million, which were more than offset by increases of  $\frac{1}{5},869$  million in trade receivables and  $\frac{1}{4},493$  million in accounts receivable - other and a decrease of  $\frac{1}{679}$  million in trade payables.

### Cash flows from investing activities

Cash used in investing activities amounted to \$194 million. This was mainly due to proceeds from withdrawal of time deposits of \$1,240 million, which was more than offset by purchase of property, plant and equipment of \$440 million and payments into time deposits of \$985 million.

### Cash flows from financing activities

Cash provided by financing activities amounted to \$3,672 million. This was mainly due to repayments of long-term borrowings of \$1,000 million and dividends paid of \$387 million, which were more than offset by a net increase in short-term borrowings of \$1,500 million and proceeds from issuance of new shares of \$3,561 million.

In addition, trends in the corporate group's cash flow indicators are as follows.

(Trends in cash flow indicators)

	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2021
Equity ratio (%)	26.6	25.6	36.9
Market value equity ratio (%)	46.6	74.0	81.4
Debt dependency ratio (%)	23.6	33.5	28.6
Current ratio (%)	131.5	139.1	155.3
Debt redemption period (years)	-	-	—
Interest coverage ratio (times)	-	_	_

Equity ratio: Equity/Total capital

Market value equity ratio: Market capitalization/Total assets

Debt dependency ratio: Interest-bearing liabilities/Total assets

Current ratio: Current assets (excluding costs on construction contracts in progress)/Current liabilities (excluding advances received on construction contracts in progress)

Debt redemption period: Interest-bearing liabilities/Operating cash flow

Interest coverage ratio: Operating cash flow/interest payment

\* All indicators are calculated on a consolidated basis.

\* Market capitalization is based on the closing stock price at the fiscal year-end multiplied by the number of shares issued (less treasury shares) at the fiscal year-end.

\* Operating cash flow represents cash flows from operating activities in the consolidated statement of cash flows. Interestbearing liabilities include all liabilities recorded in the consolidated balance sheets for which interest is paid. Interest payment represents interest paid in the consolidated statements of cash flows.

# (3) Basic policy on profit distribution and dividends for the fiscal year ended March 31, 2021 and fiscal year ending March 31, 2022

The Group's basic policy is to consistently pay out stable dividends commensurate with business performance and actively return profits to shareholders, taking into consideration factors including future business development, strengthening of the management foundation and enhancement of internal reserves as a group.

According to the Company's basic policy, the Company pays dividends of surplus twice a year as an interim dividend and a year-end dividend. Decision-making bodies for interim dividend payments and year-end dividend payments are the Board of Directors and the General Meeting of Shareholders, respectively. The Company plans to pay a year-end dividend of ¥6 per share for the fiscal year under review. For the fiscal year ending March 31, 2022, the Company intends to pay an annual dividend of ¥12 per share (of which ¥6 per share as interim dividend).

#### (4) Business risks

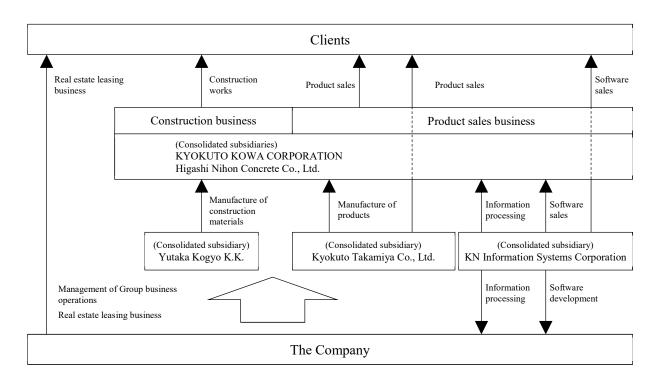
No new risks have emerged since the filing of the Annual Securities Report on February 19, 2021. Accordingly, this information has been omitted.

## 2. Status of the Group

The Group is a corporate group consisting of the Company and five subsidiaries. The Company, as a holding company, manages business operations of these subsidiaries and also manages leasing of Kyokuto Building. The subsidiaries mainly operate the construction business specialized in prestressed concrete (PC) construction of bridges and other structures; the product sales business engaged in manufacturing and selling secondary concrete products; and the information systems business engaged in information processing and software developing, etc.

The positioning and operating segment for each of the subsidiaries constituting the Group are as shown below.

Construction business and product sales business	KYOKUTO KOWA CORPORATION	Construction works of mainly bridges, using PC; sale of PC; and manufacture and sale of railroad sleepers
Construction business and product sales business	Higashi Nihon Concrete Co., Ltd.	Construction works of mainly bridges, using PC; sale of PC; and manufacture and sale of railroad sleepers
Construction business	Yutaka Kogyo K.K.	Engaged primarily in manufacture of construction materials for the Group
Product sales business	Kyokuto Takamiya Co., Ltd.	Engaged primarily in manufacture of secondary concrete products for the Group
Information systems business	KN Information Systems Corporation	Engaged primarily in information processing and software developing for the Group



### 3. Basic rationale for selection of accounting standards

The stakeholders of the Group consist mainly of domestic shareholders, creditors and business partners. As the Group rarely has the need to procure funds from abroad, it has adopted the Japanese GAAP as its accounting standards.

The Group, however, may adopt IFRS in the future if it is deemed appropriate to do so in view of circumstances at home and abroad.

# 4. Consolidated financial statements and significant notes thereto

# (1) Consolidated balance sheets

		(Millions of year
	As of March 31, 2020	As of March 31, 2021
Assets		
Current assets		
Cash and deposits	2,732	2,73
Notes receivable, accounts receivable from completed	13,907	19,77
construction contracts and other		,
Costs on construction contracts in progress	1,416	63.
Merchandise and finished goods	1,876	1,39
Work in process	168	9
Raw materials and supplies	157	11
Accounts receivable - other	489	1,90
Other	35	1
Total current assets	20,784	26,66
Non-current assets		
Property, plant and equipment		
Buildings and structures	6,401	6,57
Machinery, vehicles, tools, furniture and fixtures	5,612	5,68
Land	2,081	2,08
Leased assets	19	
Construction in progress	50	16
Accumulated depreciation and impairment	(9,223)	(9,31
Total property, plant and equipment	4,943	5,18
Intangible assets		
Software	54	4
Software in progress	-	2
Telephone subscription right	20	2
Total intangible assets	74	9
Investments and other assets		
Investment securities	387	41
Shares of subsidiaries and associates	15	
Deferred tax assets	83	15
Other	135	15
Allowance for doubtful accounts	(25)	(2
Total investments and other assets	596	69
Total non-current assets	5,614	5,98
Total assets	26,398	32,64

	As of March 31, 2020	As of March 31, 2021
Liabilities	As 01 Water 51, 2020	As 01 Water 51, 2021
Current liabilities		
Notes payable, accounts payable for construction contracts		
and other	4,756	4,572
Electronically recorded obligations - operating	2,763	2,267
Accounts payable - other	183	277
Short-term borrowings	3,800	5,300
Current portion of long-term borrowings	1,000	1,300
Income taxes payable	337	748
Accrued consumption taxes	183	454
Deposits received	255	1,03
Advances received on construction contracts in progress	1,425	82
Provision for loss on construction contracts	_	14
Provision for warranties for completed construction	35	1
Other	612	64
Total current liabilities	15,353	17,59
Non-current liabilities		
Long-term borrowings	4,050	2,75
Other	123	14
Total non-current liabilities	4,173	2,89
Total liabilities	19,527	20,49
- Net assets		
Shareholders' equity		
Share capital	1,317	3,11
Capital surplus	951	2,77
Retained earnings	4,826	6,38
Treasury shares	(395)	(31
Total shareholders' equity	6,699	11,95
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	68	9
- Total accumulated other comprehensive income	68	9
Share acquisition rights	103	10
Total net assets	6,871	12,15
- Fotal liabilities and net assets	26,398	32,64

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2020	March 31, 2021
Net sales	34,775	38,797
Cost of sales	30,304	33,215
Gross profit	4,471	5,582
Selling, general and administrative expenses	2,312	2,537
Operating profit	2,158	3,045
Non-operating income		
Interest and dividend income	6	6
Rental income from land and buildings	6	6
Royalty income	1	5
Gain on sale of scraps	14	14
Subsidy income	8	5
Other	10	18
Total non-operating income	47	57
Non-operating expenses		
Interest expenses	35	48
Construction guarantee fee	25	19
Financing expenses	36	47
Share issuance costs	_	32
Other	11	0
Total non-operating expenses	108	148
Ordinary profit	2,097	2,954
Profit before income taxes	2,097	2,954
Income taxes - current	730	1,086
Income taxes - deferred	18	(80)
Total income taxes	748	1,006
Profit	1,348	1,948
Profit attributable to owners of parent	1,348	1,948

# (2) Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

# Consolidated statements of comprehensive income

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2020	March 31, 2021
Profit	1,348	1,948
Other comprehensive income		
Valuation difference on available-for-sale securities	(91)	22
Total other comprehensive income	(91)	22
Comprehensive income	1,257	1,970
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,257	1,970
Comprehensive income attributable to non-controlling		
interests	—	_

# (3) Consolidated statements of changes in equity

Fiscal year ended March 31, 2020

					(Millions of yen)	
		Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	1,317	889	3,792	(30)	5,968	
Changes during period						
Issuance of new shares						
Dividends of surplus			(314)		(314)	
Profit attributable to owners of parent			1,348		1,348	
Purchase of treasury shares				(383)	(383)	
Disposal of treasury shares		62		17	80	
Net changes in items other than shareholders' equity						
Total changes during period	-	62	1,033	(365)	731	
Balance at end of period	1,317	951	4,826	(395)	6,699	

	Accumulated other comprehensive income			
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of period	160	160	133	6,261
Changes during period				
Issuance of new shares				
Dividends of surplus				(314)
Profit attributable to owners of parent				1,348
Purchase of treasury shares				(383)
Disposal of treasury shares				80
Net changes in items other than shareholders' equity	(91)	(91)	(30)	(122)
Total changes during period	(91)	(91)	(30)	609
Balance at end of period	68	68	103	6,871

# Fiscal year ended March 31, 2021

-					(Millions of yen)	
		Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	1,317	951	4,826	(395)	6,699	
Changes during period						
Issuance of new shares	1,796	1,796			3,593	
Dividends of surplus			(388)		(388)	
Profit attributable to owners of parent			1,948		1,948	
Purchase of treasury shares						
Disposal of treasury shares		28		76	104	
Net changes in items other than shareholders' equity						
Total changes during period	1,796	1,824	1,560	76	5,258	
Balance at end of period	3,114	2,776	6,386	(318)	11,958	

	Accumulated other co	omprehensive income		
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of period	68	68	103	6,871
Changes during period				
Issuance of new shares				3,593
Dividends of surplus				(388)
Profit attributable to owners of parent				1,948
Purchase of treasury shares				
Disposal of treasury shares				104
Net changes in items other than shareholders' equity	22	22		22
Total changes during period	22	22		5,281
Balance at end of period	90	90	103	12,152

# (4) Consolidated statements of cash flows

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2020	March 31, 2021
Cash flows from operating activities		
Profit before income taxes	2,097	2,954
Depreciation	342	340
Share-based payment expenses	49	104
Share issuance costs	_	32
Increase (decrease) in allowance for doubtful accounts	(1)	(1
Increase (decrease) in provision for loss on construction	(15)	1.40
contracts	(45)	148
Increase (decrease) in provision for warranties for completed construction	(10)	(16
Interest and dividend income	(6)	(6
Interest expenses	35	2
Decrease (increase) in trade receivables	(3,980)	(5,869
Decrease (increase) in costs on construction contracts in	(3,780)	(5,60)
progress	1,728	78
Decrease (increase) in other inventories	(720)	59
Decrease (increase) in accounts receivable - other	(120)	(1,49)
Increase (decrease) in face baryables	1,191	(67)
Increase (decrease) in data payables	1,171	(07.
contracts in progress	(2,115)	(590
Increase (decrease) in accrued consumption taxes	9	349
Decrease (increase) in other assets	(1)	(14
Increase (decrease) in other liabilities	276	88
Subtotal	(1,315)	(2,46)
Interest and dividends received	6	(
Interest paid	(37)	(21
Income taxes paid	(669)	(749
Net cash provided by (used in) operating activities	(2,015)	(3,224
Payments into time deposits	(1,220)	(985
Proceeds from withdrawal of time deposits	1,380	1,240
Purchase of property, plant and equipment	(780)	(44)
Purchase of intangible assets	(12)	(43
Purchase of investment securities	(1)	(1
Proceeds from sale of investment securities	0	30
Loan advances	(1)	((
Proceeds from collection of loans receivable	5	5
	(630)	(194

		(Millions of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2020	March 31, 2021
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	1,400	1,500
Proceeds from long-term borrowings	3,000	-
Repayments of long-term borrowings	(975)	(1,000)
Proceeds from issuance of shares	_	3,561
Proceeds from exercise of employee share options	0	-
Purchase of treasury shares	(383)	-
Dividends paid	(313)	(387)
Repayments of lease obligations	(1)	(0)
Net cash provided by (used in) financing activities	2,725	3,672
Net increase (decrease) in cash and cash equivalents	80	252
Cash and cash equivalents at beginning of period	2,232	2,312
Cash and cash equivalents at end of period	2,312	2,565

### (5) Notes to consolidated financial statements

### Notes on premise of going concern

Not applicable.

### Important information constituting the basis for preparation of consolidated financial statements

1. Matters concerning the scope of consolidation

Total number of consolidated subsidiaries: 5

Names of consolidated subsidiaries:

### KYOKUTO KOWA CORPORATION

Higashi Nihon Concrete Co., Ltd.

Kyokuto Takamiya Co., Ltd.

Yutaka Kogyo K.K.

KN Information Systems Corporation

### 2. Matters related to application of equity method

Not applicable.

The Company had an associate (Tohoku Sekisan Co., Ltd.) that had been removed from the scope of application of equity method due to its profit and retained earnings not having insufficient materiality based on the standard of measurement. However, that company is now no longer an associate of the Company as of the fiscal year under review as it became a wholly owned subsidiary of another company with no capital affiliation with the Company (Mitani Sekisan Co. Ltd.) following a share transfer.

3. Fiscal year of consolidated subsidiaries

The fiscal year ends of all consolidated subsidiaries are the same as the fiscal year end on a consolidated basis.

#### 4. Accounting policies

- (1) Valuation standards and methods for significant assets
  - a. Securities
    - (a) Shares of subsidiaries and associates

Stated at cost using the moving-average method.

(b) Available-for-sale securities

Available-for-sale securities with fair value

Stated based on the market price, etc. on the balance sheet date (Valuation differences are excluded from income and reported in a separate component of net assets. The cost of sales is calculated using the moving-average method.)

Available-for-sale securities without fair value

Stated at cost using the moving-average method.

- b. Inventories
  - (a) Costs on construction contracts in progress, finished goods and work in process

Stated at cost determined by the specific identification method (for the value stated in the balance sheet, the carrying amount is written down based on the decreased profitability).

(b) Raw materials and supplies

Stated at cost using the moving-average method (for the value stated in the balance sheet, the carrying amount is written down based on the decreased profitability).

- (2) Depreciation and amortization methods of significant depreciable and amortizable assets
  - a. Property, plant and equipment (excluding leased assets)

Depreciated by declining-balance method.

However, the Company's main office building, buildings (excluding facilities accompanying the buildings) acquired on April 1, 1998 and thereafter, and facilities accompanying buildings and structures acquired on April 1, 2016 and thereafter are depreciated by the straight-line method.

The range of useful lives of property, plant and equipment is principally as follows:

Buildings and structures: 12 to 50 years

Machinery, vehicles, tools, furniture and fixtures: 3 to 9 years

b. Intangible assets (excluding leased assets)

Amortized by the straight-line method.

Software for internal use is amortized by the straight-line method over its estimated internal useful life (five years).

c. Leased assets

Depreciated using the straight-line method over the lease period with no residual value.

- (3) Accounting policies for major provisions
  - a. Allowance for doubtful accounts

To provide against losses on defaults of trade receivables, etc. the Company provides the allowance for doubtful accounts based on a historical experience for general claims and on an estimate of collectability of specific doubtful receivables from customers in financial difficulties.

b. Provision for loss on construction contracts

To provide against future losses on construction contracts, the Company recognizes the anticipated amounts of losses related to construction contracts at the end of the fiscal year.

c. Provision for warranties for completed construction

To provide for expenses arising from warranties, etc. for completed construction, the Company recognizes the future warranty amounts anticipated during the warranty period.

(4) Accounting policies for major revenues and expenses

Recognition of net sales and cost of sales of completed construction contracts

Concerning the recognition of net sales of completed construction contracts, the percentage-ofcompletion method is applied for the portion of the construction work for which completion is deemed to be certain by the end of the current fiscal year. (The percentage of completion is estimated based on the percentage of costs incurred compared with the estimated total costs). For other construction work, the completed-contract method is applied.

The net sales of completed construction contracts according to the percentage-of-completion method are ¥30,112 million for the fiscal year under review.

(5) Scope of cash in consolidated statements of cash flows

Cash (cash and cash equivalents) in consolidated statements of cash flows includes cash on hand, demand deposits and short-term investments with maturities of three months or less from the date of acquisition, that are liquid, readily convertible into cash and are subject to minimum risk of changes in value.

- (6) Other significant matters for preparing consolidated financial statements
  - a. Accounting of consumption taxes, etc.

The Company excludes consumption taxes from transaction amounts.

b. Application of consolidated taxation system

The Company applies the consolidated taxation system.

c. Application of tax effect accounting for the transition from the consolidated taxation system to the group tax sharing system

As for items regarding the transition to the group tax sharing system introduced in the "Act for Partial Amendment of the Income Tax Act, etc." (Act No. 8 of 2020) and items revised on nonconsolidated taxation system in connection with the transition to the group tax sharing system, the Company and some consolidated subsidiaries in Japan have not applied the provisions of paragraph (44) of the "Implementation Guidance on Tax Effect Accounting" (Accounting Standards Board of Japan (ASBJ) Guidance No. 28, February 16, 2018) as allowed by the provisions of paragraph (3) of the "Practical Solution on the Treatment of Tax Effect Accounting for the Transition from the Consolidated Taxation System to the Group Tax Sharing System" (ASBJ PITF No. 39, March 31, 2020). Accordingly, amounts of deferred tax labilities are determined in accordance with the provisions of the tax law before revision.

### Notes to consolidated balance sheets

- \*1. Assets pledged as collateral and corresponding liabilities are as follows:
- a) Assets pledged as collateral

		(Millions of yen)
	As of March 31, 2020	As of March 31, 2021
Buildings and structures	67	53
Machinery, vehicles, tools, furniture and fixtures	37	13
Land	495	495
Total	600	561
001 1	1 11 1 0 1 0 1 1	

Of the above property, plant and equipment, assets pledged as collateral on factory foundation mortgages

	As of March 31, 2020	As of March 31, 2021
Buildings and structures	67	53
Machinery, vehicles, tools, furniture and fixtures	37	13
Land	495	495
Total	600	561

#### b) Liabilities corresponding to the above

	As of March 31, 2020	As of March 31, 2021
Long-term borrowings (including current portion)	_	_
Short-term borrowings	_	_
Total	_	

# \*2. Inventories for construction contracts on which losses are expected and provision for loss on construction contracts are not offset and are presented separately.

Of inventories for construction contracts on which losses are expected, the amounts corresponding to the provision for loss on construction contracts are as follows:

(Millions of yen)

		(within on year)
	As of March 31, 2020	As of March 31, 2021
Costs on construction contracts in progress	_	_

### \*3. Loan commitment

The Company has entered into loan commitment agreements with six banks to efficiently raise working capital.

The balance of unexecuted borrowings based on the loan commitment agreements at the end of the fiscal year under review is as follows:

		(Millions of yen)
	As of March 31, 2020	As of March 31, 2021
Total amount of loan commitment	4,400	6,000
Outstanding borrowings	1,100	3,300
Balance of unexecuted borrowings	3,300	2,700

### Notes to consolidated statements of income

\*1. Provision for loss on construction contracts included in cost of sales is as follows:

	(Millions of yen)
Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
-	148

\*2. The inventory balance at the end of the fiscal year is presented after book values were written down due to a decline in profitability of assets and the following loss on valuation of inventories is included in cost of sales.

		(Millions of yen)
	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Amount of reduction in book value of inventories	_	12

### \*3. The major components and amounts of selling, general and administrative expenses are as follows:

		(Millions of yen)
	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Employees' salaries and allowances	774	786
Bonuses	252	305
Provision of allowance for doubtful accounts	(0)	(1)

### \*4. The components of research and development expenses are as follows:

		(Millions of yen)
	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Selling, general and administrative expenses	51	52

### Notes to consolidated statements of changes in equity

Fiscal year ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

1. Type and total number of issued shares and type and number of treasury shares

	Number of shares at the beginning of the fiscal year	Increase	Decrease	Number of shares at the end of the fiscal year
Issued shares				
Common shares	39,700,000	-	_	39,700,000
Total	39,700,000	-	_	39,700,000
Treasury shares				
Common shares (Note 1, 2)	475,996	800,000	280,200	995,796
Total	475,996	800,000	280,200	995,796

(Note 1) The increase of 800,000 shares of common shares in treasury shares is due to purchases through the Tokyo Stock Exchange Trading Network Off-Auction Own Share Repurchase Trading System (ToSTNeT-3).

(Note 2) The decrease of shares of common shares in treasury shares is due to the disposal of 157,200 shares as restricted share remuneration, and the disposal of 123,000 treasury shares from the exercise of stock options.

#### 2. Share acquisition rights and treasury share acquisition rights

		Class of	share acquisition rights (shares)		Balance as of the end of		
Category	Breakdown of share acquisition rights	shares subject to share acquisition rights	As of the beginning of the fiscal year	Increase during the fiscal year	Decrease during the fiscal year	As of the end of the fiscal year	the fiscal year (Millions of yen)
Reporting company (parent company)	Share acquisition rights as stock options	_	_	_	_	_	103
	Total	-	_	_	-	-	103

### 3. Matters related to dividends

### (1) Dividends paid

Resolution	Class of shares	Total amount of dividends (Millions of yen)	Dividend per share (Yen)	Record date	Effective date
Annual General Meeting of Shareholders held on June 21, 2019	Common shares	156	4	March 31, 2019	June 24, 2019
Board of Directors Meeting held on November 11, 2019	Common shares	158	4	September 30, 2019	December 2, 2019

- Total amount of Source of Dividend per share Resolution Class of shares dividends Record date Effective date dividends (Yen) (Millions of yen) Annual General Meeting of Common Retained March 31, 193 5 June 22, 2020 Shareholders 2020 shares earnings held on June 19, 2020
- (2) Of the dividends whose record date falls during the fiscal year, those which become effective in the following fiscal year

Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

1. Type and total number of issued shares and type and number of treasury shares

	Number of shares at the beginning of the fiscal year	Increase	Decrease	Number of shares at the end of the fiscal year
Issued shares				
Common shares	39,700,000	6,095,000	=	45,795,000
Total	39,700,000	6,095,000	_	45,795,000
Treasury shares				
Common shares (Note 1, 2)	995,796	_	193,200	802,596
Total	995,796	_	193,200	802,596

(Note 1) The increase of common shares in issued shares is due to an increase of 5,300,000 shares through a public offering and an increase of 795,000 shares through a third-party allotment.

(Note 2) The decrease of shares of common shares in treasury shares is due to the disposal as restricted share remuneration.

2. Share acquisition rights and treasury share acquisition rights

		Class of shares subject		Number of shares to be issued upon exercise of share acquisition rights (shares)				
Category	Breakdown of share acquisition rights	to share acquisition rights	As of the beginning of the fiscal year	Increase during the fiscal year	Decrease during the fiscal year	As of the end of the fiscal year	the end of the fiscal year (Millions of yen)	
Reporting company (parent company)	Share acquisition rights as stock options	_	_	_	_	_	103	
	Total	_	-	_	-	-	103	

- 3. Matters related to dividends
- (1) Dividends paid

Resolution	Class of shares	Total amount of dividends (Millions of yen)	Dividend per share (Yen)	Record date	Effective date
Annual General Meeting of Shareholders held on June 19, 2020	Common shares	193	5	March 31, 2020	June 22, 2020
Board of Directors Meeting held on November 11, 2020	Common shares	194	5	September 30, 2020	December 1, 2020

- Total amount of Dividend per share Source of Resolution Class of shares Record date Effective date dividends dividends (Yen) (Millions of yen) Annual General Meeting of Common Retained March 31, 269 6 June 21, 2021 2021 Shareholders shares earnings held on June 18,2021
- (2) Of the dividends whose record date falls during the fiscal year, those which become effective in the following fiscal year

#### Notes to consolidated statements of cash flows

\* Relationship between the balance of cash and cash equivalents at the end of the fiscal year and the amounts of the items shown on the consolidated balance sheets

		(Millions of yen)
	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Cash and deposits	2,732	2,730
Time deposits with maturities of more than three months	(420)	(165)
Cash and cash equivalents	2,312	2,565

#### Segment information, etc.

[Segment information]

1. Overview of reportable segments

The Group's reportable segments are the constituent units of the Group for which separate financial information is available and which are subject to periodic reviews by the Board of Directors in order to make decisions on allocation of business resources and to evaluate the business performances.

The Company engages in the management of subsidiaries and the rent and management of real estate as a holding company. Each group company formulates comprehensive business strategies for each business categorized by industry, such as construction, product sales and information systems.

Accordingly, the Group consists of segments by industry, with four reportable segments: "Construction business," "Product sales business," "Information systems business" and "Real estate leasing business."

The "Construction business" mainly engages in prestressed concrete work, primarily for bridges. The "Product sales business" mainly engages in the sale of concrete secondary products. The "Information systems business" mainly engages in information processing and software development. The "Real estate leasing business" mainly engages in renting and managing properties held by the Group.

2. The methods of calculating the amounts of net sales, profit (loss), assets and other items by reportable segment

The accounting method for reportable segments is generally the same as the method described in "Important information constituting the basis for preparation of consolidated financial statements."

Profit of reportable segments is calculated based on operating profit.

Intersegment revenue and transfers are based on prevailing market prices.

# 3. Information on net sales, profit (loss), assets and other items by reportable segment Fiscal year ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

						(M	illions of yen)
	Construction business	Product sales business	Information systems business	Real estate leasing business	Total	Adjusted amount (Note) 1	Amount in consolidated financial statements (Note) 2
Net sales:							
Sales to external customers	30,953	3,509	267	45	34,775	-	34,775
Intersegment sales and transfers	-	94	117	131	343	(343)	-
Total	30,953	3,603	384	177	35,118	(343)	34,775
Segment profit (loss)	3,035	122	7	121	3,287	(1,128)	2,158
Segment assets	18,771	2,362	278	1,206	22,618	3,779	26,398
Other items:							
Depreciation	187	97	1	15	302	39	342
Impairment loss	-	-	-	-	-	—	-
Increase in property, plant and equipment and intangible assets	119	574	2	50	747	12	760

Notes: 1. Details of adjustment are as follows:

- (1) Included in the ¥1,128 million deducted from segment profit as adjustment are a deduction of ¥0 million in intersegment eliminations, and a deduction of ¥1,128 million in corporate expenses that cannot be allocated to any reportable segment. Corporate expenses mainly consist of general and administrative expenses that are not attributable to reportable segments.
- (2) The adjustment of ¥3,779 million of segment assets includes eliminations of ¥8,217 million in common group-wide receivables and ¥11,996 million in corporate assets not allocated to each reportable segment.
- (3) Included in the ¥39 million added to depreciation as adjustment are an elimination of ¥2 million in common group-wide depreciation and amortization, and an addition of ¥41 million in depreciation and amortization for the whole Group that has not been allocated to each reportable segment.
- (4) The adjustment of ¥12 million to increase in property, plant and equipment and intangible assets is the amount of capital investment in the corporate assets.
- 2. Segment profit is adjusted for operating profit on the consolidated financial statements.

Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

						(M	illions of yen)
	Construction business	Product sales business	Information systems business	Real estate leasing business	Total	Adjusted amount (Note) 1	Amount in consolidated financial statements (Note) 2
Net sales:							
Sales to external customers	33,898	4,592	264	42	38,797	-	38,797
Intersegment sales and transfers	-	482	185	131	799	(799)	-
Total	33,898	5,075	449	174	39,597	(799)	38,797
Segment profit (loss)	3,901	341	26	117	4,387	(1,342)	3,045
Segment assets	24,275	2,550	303	1,264	28,394	4,254	32,649
Other items:							
Depreciation	150	131	0	16	299	40	340
Impairment loss	-	-	-	-	-	_	-
Increase in property, plant and equipment and intangible assets	245	211	_	60	517	87	604

- Notes: 1. Details of adjustment are as follows:
  - (1) Included in the ¥1,342 million deducted from segment profit as adjustment are a deduction of ¥12 million in intersegment eliminations, and a deduction of ¥1,329 million in corporate expenses that cannot be allocated to any reportable segment. Corporate expenses mainly consist of general and administrative expenses that are not attributable to reportable segments.
  - (2) The adjustment of ¥4,254 million of segment assets includes eliminations of ¥9,953 million in common group-wide receivables and ¥14,208 million in corporate assets not allocated to each reportable segment.
  - (3) Included in the ¥40 million added to depreciation as adjustment are an elimination of ¥3 million in common group-wide depreciation and amortization, and an addition of ¥36 million in depreciation and amortization for the whole Group that has not been allocated to each reportable segment.
  - (4) The adjustment of ¥87 million to increase in property, plant and equipment and intangible assets is the amount of capital investment in the corporate assets.
  - 2. Segment profit is adjusted for operating profit on the consolidated financial statements.

#### [Related information]

Fiscal year ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

1. Information by product and service

This information has been omitted as similar information has been disclosed in "Segment information 1. Overview of reportable segments."

- 2. Regional information
- (1) Net sales

This information is not presented as the Group has no sales to customers outside Japan.

(2) Property, plant and equipment

This information is not presented as the Group has no property, plant and equipment outside Japan.

3. Information by major customer

Name of customer	Net sales (Millions of yen)	Name of related segment
Expressway companies	8,366	Construction business
Japan Railway Construction, Transport and Technology Agency	6,902	Construction business
Ministry of Land, Infrastructure, Transport and Tourism	3,552	Construction business

Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

1. Information by product and service

This information has been omitted as similar information has been disclosed in "Segment information 1. Overview of reportable segments."

- 2. Regional information
- (1) Net sales

This information is not presented as the Group has no sales to customers outside Japan.

(2) Property, plant and equipment

This information is not presented as the Group has no property, plant and equipment outside Japan.

3. Information by major customer

Name of customer	Net sales (Millions of yen)	Name of related segment
Expressway companies	11,125	Construction business
Japan Railway Construction, Transport and Technology Agency	4,667	Construction business
Ministry of Land, Infrastructure, Transport and Tourism	3,745	Construction business

[Information on impairment loss on non-current assets by reportable segment]

This information has been omitted as similar information has been disclosed in the segment information.

[Information on amortization and unamortized balance of goodwill by reportable segment] Not applicable.

[Information on gains on bargain purchase by reportable segment] Not applicable.

### Per-share information

i er shure mormuton		(Yen)
	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Net assets per share	174.86	267.80
Earnings per share	34.45	49.69
Diluted earnings per share	34.07	49.18

Note: The basis for calculation of basic earnings per share and diluted earnings per share is as follows.

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021
Earnings per share		
Profit attributable to owners of parent (Millions of yen)	1,348	1,948
Amounts not attributable to common shareholders (Millions of yen)	_	_
Profit attributable to owners of parent concerning common shares (Millions of yen)	1,348	1,948
Average number of shares during the period (Thousand shares)	39,152	39,203
Diluted earnings per share		
Adjustments of profit attributable to owners of parent (Millions of yen)	-	_
Increase in number of common shares (Thousands of shares)	431	404
(Of which, share acquisition rights (Thousands of shares))	(431)	(404)
Overview of potential shares not included in the calculation of diluted earnings per share because of having no dilutive effect	_	_

### Significant subsequent events

Not applicable.

## 5. Overview of production, orders received and sales

### (i) Production results

			(Tons)
Business segments	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021	Change
	Product production weight	Product production weight	Product production weight
Construction business	47,723	48,094	370
Product sales business	57,345	48,833	(8,511)
Total	105,069	96,927	(8,141)
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The Group's production results are based on product production weight in the manufacture of factory Note: products.

### (ii) Orders received

			(Millions of yen)
Business segments	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021	Change
	Orders received	Orders received	Orders received
Construction business	26,887	41,076	14,188
Product sales business	5,217	4,426	(791)
Information systems business	416	408	(7)
Real estate leasing business	177	174	(3)
Total	32,699	46,085	13,386

Notes: 1. Intersegment transactions are included in the amounts.

2. The above amounts do not include consumption and other taxes.

(iii) Sales results

			(Millions of yen)	
Business segments	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021	Change	
	Sales	Sales	Sales	
Construction business	30,953	33,898	2,945	
Product sales business	3,509	4,592	1,083	
Information systems business	267	264	(2)	
Real estate leasing business	45	42	(3)	
Total	34,775	38,797	4,022	

Notes: 1. Intersegment transactions have been eliminated.

2. The above amounts do not include consumption and other taxes

The status of the construction business, which is a core business of the Group, is as follows.

Orders, net sales, balance carried forward and value of finished work

Fiscal year ended March 31, 2020 (from April 1, 2019 to March 31, 2020)

		<i>,</i> (	I ,		,	,	(M	illions of yen)
Segment	Balance carried from the previousOrders received for the fiscal year	Total	Net sales for the fiscal year	Balance carried forward			Value of	
				Amount on hand		, value of d work	finished work for the fiscal year	
Construction business						(%)		
Bridges	35,754	14,522	50,277	21,424	28,852	2.7	769	19,433
Other	12,759	12,365	25,124	9,528	15,596	1.9	301	9,712
Total	48,514	26,887	75,401	30,953	44,448	2.4	1,071	29,145

Fiscal year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(Millions of yen)								
Segment	Balance carried from the previousOrders received for the fiscal year	Total	Net sales for the fiscal year	Balance carried forward			Value of	
				Amount on hand		, value of d work	finished work for the fiscal year	
Construction business						(%)		
Bridges	28,852	16,372	45,224	19,505	25,719	1.6	422	19,157
Other	15,596	24,704	40,300	14,392	25,907	0.8	213	14,304
Total	44,448	41,076	85,525	33,898	51,627	1.2	635	33,462

Notes: 1. Amounts that have been changed in contract amounts due to renewal of contracts for construction that was ordered in the previous fiscal year or before are included in orders received for the fiscal year. Accordingly, this change is also included in net sales for the fiscal year.

2. The value of finished work in balance carried forward for the next fiscal year assumes the value of finished work of construction in progress using costs on construction contracts in progress.